# Tobacco Enterprise Logistics Performance Evaluation Based on Principal Component Analysis

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Objectives: Tobacco logistics matters greatly in the development of the tobacco industry. Logistics performance evaluation is a sub-part of tobacco enterprise management performance evaluation. The in-depth study of logistics performance evaluation can form a more comprehensive enterprise management performance evaluation system, and provide logistics management tools such as control, diagnosis and coordination for enterprise logistics management. Methods: In this paper, a tobacco enterprise logistics performance evaluation index system is constructed from six aspects, including transportation, warehousing, inventory management, informatization, customer service and finance. A tobacco enterprise logistics performance evaluation method based on principal component analysis is put forward. Results: Through calculation, the comprehensive evaluation value of tobacco logistics performance of enterprises X in each year is obtained. The enterprise logistics performance is the worst in 2016. The enterprise logistics performance is the best in 2019. It indicates that the logistics level and ability of tobacco enterprises are improving year by year. Conclusion: Seen from the example, the principal component analysis method can be used to properly evaluate the logistics performance level of tobacco enterprises, and provide objective and quantitative reference data for tobacco enterprises to improve their logistics performance level and benefits.

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The tobacco industry is important to the national economy. As the core element of the tobacco industry, tobacco logistics is regarded as the backbone in the development of the tobacco industry. In recent years, with the introduction of tobacco regulatory policies and the increasing competition in the tobacco market, <sup>1,2</sup> logistics performance evaluation (LPE) has become the

focus of the tobacco industry. With the input and output of tobacco enterprises, logistics activities have penetrated into various business activities of enterprises. Tobacco enterprise logistics performance refers to the operating efficiency and performance of tobacco enterprise logistics activities in a certain operating period. Studying LPE in depth can enrich and perfect the research and application of enterprise management performance evaluation and form a more

comprehensive enterprise management performance evaluation system. LPE is the basic work tobacco enterprise logistics research logistics management. The performance evaluation index system (LPEIS) of can enterprise provide logistics tobacco management means such as control and coordination enterprise logistics for management, and enterprise logistics key performance index can be applied to the comparison of logistics management efficiency and benefit of different enterprises in the same industry, thus providing the goal and basis for tobacco enterprises to improve management.

It is necessary to analyze and evaluate the logistics performance of tobacco enterprises comprehensively, objectively and accurately, so that enterprises can find their own advantages and disadvantages in time. Besides, we can correctly judge the management level of tobacco enterprises, and help to explore their own potential and enhance their management ability, improving their overall efficiency. Therefore, how to evaluate the logistics performance of tobacco enterprises in a comprehensive, objective and accurate manner has become an urgent issue that enterprises have to cope with. In this paper, firstly, the LPEIS of tobacco enterprise is established, and on this basis, the principal component analysis (PCA) method is used to evaluate the tobacco enterprise logistics performance.

#### **METHODS**

## **Establishing LPEIS of Tobacco Enterprise**

It is of great significance to create a set of LPEIS of tobacco enterprise to judge and evaluate the performance of enterprise logistics, so as to provide reference for tobacco enterprises to improve the current logistics system. To ensure the effectiveness and scientificity of the evaluation index system (EIS), the following principles should be followed when establishing the system.

Objectivity of the EIS. First of all, the established index system should minimize possible influence of subjective factors on the

evaluation process and results; secondly, in the process of setting up the index system, it is required to have a global concept and be impartial.

Systematicness of the EIS. The established index system should have systematic thought and include all aspects involved in enterprise logistics performance to make them a system.

Operability of the EIS The whole logistics performance evaluation system is a complex systematic project, and the establishment of each index must consider all kinds of data needed for evaluation, the availability of data and the difficulty of data collection.

When evaluating logistics performance, we should first consider the purpose of evaluation. According to different evaluation purposes, the applicable objects of LPE index can be the whole logistics system, logistics subsystems such as supply logistics, production logistics, sales logistics and recycling logistics, logistics functions such as transportation, warehousing, inventory management, production planning and control, and even specific logistics activities in each function, thus forming different logistics performance evaluation systems.

The research on LPE mainly establishes the EIS from the perspectives of logistics function, process and system.<sup>3-14</sup>

In this paper, the LPEIS of tobacco enterprise is divided into six components, such as transportation, warehousing, inventory management, information level, customer service and finance.

### (1) Transportation performance evaluation index

The function of transportation is to overcome the difference in space and time between the production and demand of products. The main function of transportation is to transfer products from the place of origin to the designated place, and the main purpose of transportation is to complete the transportation task of goods with the least time and cost. In a word, transportation is an important function and activity of tobacco logistics, which mainly completes the movement of physical objects from the place of supply to the place of demand. Therefore, the transportation performance evaluation is helpful to the transportation efficiency and economic benefits.

Generally speaking, the EIS of transportation performance consists of transportation cost, transportation efficiency, transportation quality and so on. The following table gives specific quantitative index (Table 1).

Table 1						
	Transportation Performance Evaluation Index					
<b>Evaluation Elements</b>	Evaluation Elements Evaluating Index Measurement Method					
Transportation cost	on cost Freight per ton-kilometer Transportation cost/Ton kilometers					
Transportation efficiency	Vehicle loading efficiency	Actual loading capacity/Loading capacity				
	Utilization rate of transportation Vehicle input number/Total number of vehicles capacity					
Transportation quality	On-time transportation rate	On-time transportation times/Total transportation times				
	Damage rate of cargo	Cargo damage number /Total number of cargoes				

(2) Warehousing performance evaluation index

Warehousing is an activity to preserve goods, control their quantity and quality. It is a subsystem of tobacco logistics system, which plays the role of buffer, adjustment and balance in logistics system. The purpose of warehousing is to overcome the time difference between product production and consumption, and make materials produce time effect and realize their use value. Through warehousing, goods can be

brought into play in the most effective time period, and the time value and use value of goods can be created.

Warehousing is the node in the tobacco logistics operation process. Generally speaking, the EIS of warehousing performance consists of warehousing cost, warehousing efficiency and warehousing quality. The following table gives specific quantitative index (Table 2).

Table 2						
	Warehousing Performand	ce Evaluation Index				
<b>Evaluation Elements</b>						
Warehousing cost	Proportion of warehousing cost	Annual warehousing cost/Total annual reserves				
Warehousing efficiency	Utilization rate of warehouse area Utilization rate of warehouse capacity	Actual utilization area/Available area Actual utilization volume/Available volume				
	Utilization rate of equipment	Actual working time of equipment/ Rated working time of equipment				
Warehousing quality	Intact rate of cargo Error rate of cargo	Number of intact cargo/Total number of cargoes Number of wrongly distributed cargoes/Total number of cargoes in stock				

(3) Inventory management performance evaluation index

Inventory management refers to the management of commodity quantity in the process of tobacco logistics. Good inventory management can speed up the turnover of funds,

improve the utilization rate of funds and increase the benefit of investment.

Generally speaking, the EIS of inventory management performance is composed of inventory management cost, inventory management efficiency, inventory management quality, etc. The following table gives specific quantitative index (Table 3).

Table 3 Inventory Management Performance Evaluation Index						
Evaluation Elements	Evaluation Elements Evaluating Index Measurement Method					
Inventory management cost Percentage of inventory funds Inventory funds/Gross output value						
Inventory management	Inventory management Inventory turnover days Monthly outbound/Average daily inventory					
efficiency	Supply plan implemented rate	Number of plans implemented/Total number of plans				

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(4) Informatization performance evaluation index

Information is the internal link of tobacco logistics system and the bridge between logistics system and the outside. Information runs through logistics activities all the time, and informatization plays an increasingly important role in modern tobacco enterprise logistics system. Improving the level of logistics

informatization and providing timely and accurate logistics information are important ways for tobacco enterprises to gain competitive advantage.

The EIS of informatization performance is composed of informatization cost, informatization efficiency, etc. The following table gives specific quantitative index (Table 4).

Table 4					
	Informatization Perforn	nance Evaluation Index			
<b>Evaluation Elements</b>	<b>Evaluating Index</b>	Measurement Method			
Informatization cost	Proportion of investment in informatization	Current investment in informatization/Current investment in fixed assets			
Informatization efficiency	Information accuracy	Accurate number of information activities/Total number of information activities			
	Information timeliness rate  Number of timely information activities/Total number of information activities				
Informatization level	Network coverage	Number of departments covered by network/Total number of departments			

(5) Financial performance evaluation index

Theoretically speaking, logistics activities can be reflected through the financial statements of tobacco enterprises. However, because the costs of logistics activities are scattered in many departments, it is difficult to evaluate the performance of the whole tobacco logistics system only through financial statements. Therefore, the EIS of financial performance can be established through easily obtained financial data. The following table gives specific quantitative index (Table 5).

Table 5						
Financial Performance Evaluation Index						
<b>Evaluation Elements</b>	Evaluation Elements Evaluating Index Measurement Method					
Operating capacity	Operating capacity Total asset turnover Total sales revenue/Total assets					
Profitability	Profitability Net profit margin Net profit/Gross revenue					
Solvency	Asset liability ratio	Liabilities/Total assets				

(6) Customer service performance evaluation index

It is the ultimate goal of a tobacco enterprise to provided good products and services to customers, which is supported and guarantee by the logistics activities of the tobacco enterprise. Accepting customer orders is an important part of enterprise logistics work, and the service for orders is an important part of logistics service. The ability of tobacco enterprises to response to and process customer orders reflect the logistics performance level to a certain extent. Therefore, the EIS of

customer service performance consists of customer service level and customer service efficiency. The following table gives specific quantitative index (Table 6).

Table 6 Customer Service Performance Evaluation Index					
<b>Evaluation Elements</b>	n Elements Evaluating Index Measurement Method				
Customer service level	er service level Out of stock rate Out of stock/Shipment				
Customer service efficiency	On-time delivery rate Correct delivery rate Average delivery time	On-time delivery times/Total delivery times Correct delivery times/Total delivery times Order receipt time-official delivery time			

# **Evaluation Model Based on PCA of Tobacco Enterprise Logistics Performance**

PCA is a significant statistical method, explores how to transform multi-index problems into much fewer comprehensive indexes, which turns problems with high-dimensional space into those with low-dimensional space, resulting in simpler and more intuitive problems. Moreover, these comprehensive indexes are not interrelated and are able to provide most of the information of the original indexes.

The basic concept of PCA may be summarized like this: with the help of an orthogonal transformation, the original random variables related to components are turned into new variables unrelated to components. From an algebraic point of view, the covariance matrix of original variables is transformed into a diagonal one. And in the perspective of geometry, the original variable system is turned into a different orthogonal system, pointing to the orthogonal direction with most divergent sample points, and thus the multidimensional variable system is reduced in terms of dimensions.<sup>15</sup>

Evaluation steps of principal component analysis are demonstrated below.

## (1) Standardized data processing

Each index in the evaluation has different dimensions and orders of magnitude, so it cannot be compared together directly. It is necessary to standardize the numerical value of the index to eliminate the difference in dimension and order of magnitude. The most common method is standardization transformation.

Collecting n samples of p -dimensional random variable x, Construct sample matrix X

$$X = \begin{bmatrix} x_1^T \\ x_2^T \\ \dots \\ x_n^T \end{bmatrix} = \begin{bmatrix} x_{11}x_{12} \dots x_{1p} \\ x_{21}x_{22} \dots x_{2p} \\ \dots \dots \\ x_{n1}x_{n2} \dots x_{np} \end{bmatrix}$$
(1)

The elements in the sample matrix X are transformed to obtain matrix Y.

$$Y = \left(y_{ij}\right)_{n \times p} \tag{2}$$

To positive index,  $y_{ij} = x_{ij}$ 

To negative index,  $y_{ij} = -x_{ij}$ 

The method for standardized transformation of data is as follows.

$$z_{ij} = \frac{y_{ij} - \overline{y_j}}{s_i} \tag{3}$$

$$\overline{y_j} = \frac{\sum_{i=1}^n y_{ij}}{n} \tag{4}$$

$$s_j^2 = \frac{\sum_{i=1}^n (y_{ij} - \overline{y_j})^2}{n-1}$$
 (5)

$$i = 1,2,3,...,n$$
  
 $j = 1,2,3,...,p$ 

(2) Calculate the sample correlation coefficient matrix R

$$R = \left[r_{ij}\right]_{p \times p} = \frac{z^T Z}{n-1} \tag{6}$$

(3) Solve eigenvalues of characteristic equation

Let  $|R - \lambda I_p| = 0$ , solve p eigenvalues:

$$\lambda_1 \ge \lambda_2 \ge \ldots \ge \lambda_p \ge 0$$

(4) Determine the number of principal components

m principal components are selected, and the value of m is determined according to the cumulative contribution rate. In the principal component analysis method, the contribution rate of the index is  $a_k$ . when the cumulative contribution rate Q is greater than 0.85, the number of principal components to be determined.

$$a_k = \frac{\lambda_k}{\sum_{j=1}^p \lambda_j} \tag{7}$$

$$Q = \frac{\sum_{j=1}^{m} \lambda_j}{\sum_{i=1}^{p} \lambda_i} \tag{8}$$

(5) Calculate principal component

Solving the equations to obtain the feature vectors  $L_i$ , transform the standardized index variables into the principal component  $F_{ik}$ .

$$RL = \lambda_i L \tag{9}$$

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$$L_{i} = (l_{i1}, l_{i2}, \dots, l_{ip})^{T}$$

$$F_{ik} = \sum_{i=1}^{p} l_{jk} z_{ij}$$

$$k = 1, 2, \dots, m$$

$$i = 1, 2, \dots, n$$
(10)

(6) Calculate the comprehensive evaluation value  $F_i$ 

$$F_{i} = \sum_{k=1}^{m} a_{k} F_{ik}$$

$$k = 1, 2, \dots, m$$
(12)

$$i = 1, 2, ..., n$$

## **Data Analysis**

In this paper, a tobacco enterprise X is taken as the research object. According to the LPEIS of tobacco enterprise established in front part, by collecting and sorting out relevant data, the relevant data of the tobacco enterprise logistics performance from 2016 to 2019 are obtained (Table 7).

	Table '	7					
Logistics Performance Data of Enterprise X							
Evaluating Index 2016 2017 2018 2019							
Freight per ton-kilometer/yuan (x1)	0.23	0.39	0.32	0.28			
Damage rate of cargo/% (x2)	0.10	0.12	0.14	0.44			
Proportion of warehousing cost/% (x <sub>3</sub> )	1.30	2.60	2.34	2.86			
Error rate of cargo/% (x4)	0.10	0.13	0.16	0.15			
Percentage of inventory funds/% (x <sub>5</sub> )	2.50	5.25	3.75	4.75			
Inventory turnover days/day (x <sub>6</sub> )	1.00	1.30	2.10	1.60			
Proportion of investment in informatization/% (x7)	2.10	3.12	1.54	1.98			
Asset liability ratio/% (x <sub>8</sub> )	1.05	2.10	2.57	2.70			
Out of stock rate/% (x9)	2.21	3.45	3.07	2.40			
Average delivery time/day (x10)	10.00	9.50	9.20	11.30			
Vehicle loading efficiency/% (x <sub>11</sub> )	85.00	43.35	49.30	46.75			
Utilization rate of transportation capacity/% (x12)	95.00	65.55	76.00	63.65			
On-time transportation rate/% (x <sub>13</sub> )	97.00	87.30	79.54	65.96			
Utilization rate of warehouse area/% (x14)	85.00	51.00	62.90	72.25			
Utilization rate of warehouse capacity/% (x <sub>15</sub> )	60.00	53.40	40.80	47.40			
Utilization rate of equipment/% (x <sub>16</sub> )	65.00	58.50	57.85	38.35			
Intact rate of cargo/% (x <sub>17</sub> )	99.00	76.32	57.42	89.10			
Supply plan implemented rate/% (x <sub>18</sub> )	90.00	79.20	61.20	85.50			
Information accuracy/% (x <sub>19</sub> )	95.00	93.60	94.30	92.70			
Information timeliness rate/% (x20)	90.10	89.70	87.50	85.40			
Network coverage/% (x <sub>21</sub> )	30.00	19.50	24.30	15.60			
Total asset turnover/% (x22)	20.00	16.50	17.25	15.10			
Net profit margin/% (x23)	10.10	9.30	8.50	9.00			
On-time delivery rate/% (x <sub>24</sub> )	95.00	93.50	92.30	89.10			
Correct delivery rate/% (x25)	96.00	94.50	95.30	90.10			

According to the data in front part, SPSS software is used to analyze the data and calculate the eigenvalue and contribution rate of principal components (Table 8). The first three principal components when the cumulative contribution rate is greater than 85% are taken, which can represent 100% of the information of the nine indexes and are used to explain the selected principal components. The factor loads of three principal components are obtained, and the factor load matrix is as follows (Table 9).

From the calculation results of factor load matrix in last section, the principal component model can be obtained.

 $\begin{array}{l} Z_1 \!\!=\!\! -0.504X_1 \!\!-\!\! 0.702X_2 \!\!-\!\! 0.956X_3 \!\!-\!\! \\ 0.902X_4 \!\!+\!\! 0.717X_5 \!\!+\! \dots \!\!+\!\! 0.898X_{21} \!\!+\!\! 0.967X_{22} \!\!+\!\! 0.844X_{23} \\ +0.873X_{24} \!\!+\!\! 0.734X_{25} \end{array}$ 

 $Z_2=0.710X_1-$ 

 $0.709X_2 + 0.145X_3 + 0.202X_4 + 0.336X_5 + ... + 0.214X_{21} + 0.115X_{22} - 0.351X_{23} + 0.467X_{24} + 0.659X_{25}$ 

 $Z_3 = 0.492X_1 - 0.069X_2 + 0.253X_3 -$ 

 $0.381X_4+0.610X_5+...+0.385X_{21}-$ 

 $0.227X_{22} + 0.406X_{23} + 0.139X_{24} - 0.163X_{25}$ 

	Table 8					
			Total Vari	ance Ex	xplained	
Component		Initial Eigenvalues			<b>Extraction Sums of Squared Loadings</b>	
	Total	% of Variance	Cumulative Total % of Variance Cumulative			
1	14.283	57.134	%	14.283	57.134	%
	57.134 57.134					57.134
2	6.510	26.039	83.173	6.510	26.039	83.173
3	4.207	16.827	100.000	4.207	16.827	100.000

		Table 9	
		Component Matrix(a)	
Evaluation Inc	dex	Component	
	1	2	3
$X_1$	504	.710	.492
$X_2$	702	709	069
$X_3$	956	.145	.253
$X_4$	902	.202	381
$X_5$	717	.336	.610
$X_6$	701	.338	628
X <sub>7</sub>	.077	.227	.971
$X_8$	982	.078	171
X9	387	.860	.332
$X_{10}$	295	947	.125
$X_{11}$	.926	310	215
$X_{12}$	.924	051	378
$X_{13}$	.921	.274	.277
$X_{14}$	.572	709	412
$X_{15}$	.786	277	.553
$X_{16}$	.805	.593	024
$X_{17}$	.320	832	.454
$X_{18}$	.424	741	.522
$X_{19}$	.867	.351	353
$X_{20}$	.808	.465	.363
$X_{21}$	.898	.214	385
$X_{22}$	.967	.115	227
$X_{23}$	.844	351	.406
$X_{24}$	.873	.467	.139
$X_{25}$	.734	.659	163

From the factor load matrix, the following conclusions can be drawn.

Principal component  $Z_1$  is mainly explained by  $X_3$ ,  $X_8$  and  $X_{22}$ , and the factor loads of these indexes are far greater than other indexes. Therefore, the first principal component expressed by  $Z_1$  has a large load on indexes such as proportion of warehousing cost, asset liability ratio and total asset turnover rate. It mainly reflects the financial and capital operation status of enterprises.

Principal component  $Z_2$  is mainly a comprehensive reflection of  $X_9$ ,  $X_{10}$  and  $X_{17}$ . The factor loads of these indexes are far greater than other

indexes. Therefore,  $Z_2$  indicates that the load on indexes such as out of stock rate, average delivery time and Intact rate of cargo is relatively large. This principal component mainly reflects the ability of enterprises in order service and warehouse management.

Principal component  $Z_3$  mainly reflects the information of  $X_6$  and  $X_7$ , and the factor loads of these two indexes are far greater than other indexes. Therefore, the third principal component expressed by  $Z_3$  has a greater load on indexes such as inventory turnover days and proportion of investment in informatization. It mainly reflects the enterprise's ability in inventory management and informatization.

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#### RESULTS

According to the eigenvalue and contribution rate of principal components in last section, the comprehensive evaluation index F of tobacco enterprise logistics performance is calculated and constructed. F is the linear combination of principal components  $Z_1$ ,  $Z_2$  and  $Z_3$ .

 $F=0.57134Z_1+0.26039Z_2+0.16872Z_3$ 

Through calculation, the comprehensive evaluation value of tobacco logistics performance of enterprises in each year is obtained (Table 10).

From Table 10, it can be seen that the annual rank of tobacco enterprise logistics performances. The enterprise logistics performance is the worst in 2016. The enterprise logistics performance is the best in 2019. It indicates that the logistics level and ability of enterprises are improving year by year.

	Annual Rank of	Table 10 Tobacco Enterprise	Logistics Performan	ices
$\mathbf{Z}_1$	2016	2017	2018	2019
$\overline{\mathbf{Z}_1}$	11.74	12.03	11.67	12.47
$\mathbf{Z}_2$	-12.51	-11.87	-10.89	-10.30
$\mathbb{Z}_3$	-5.23	-5.61	-5.32	-5.41
F	1.27	1.32	1.43	1.78

### **CONCLUSION**

In this paper, the LPEIS of tobacco enterprise is established from six aspects, including transportation, warehousing, inventory management, informatization, customer service and finance. The LPE method based on principal component analysis is put forward. By using PCA, various factors affecting enterprise logistics performance are analyzed. In the process of transforming the original variables into main components, weights reflecting principal components and information content contained in index are formed, and finally comprehensive evaluation results of tobacco enterprise logistics performance are obtained. Seen from the example, the principal component analysis method can be used to properly evaluate the logistics performance level of tobacco objective enterprises, and provide and quantitative reference data for tobacco enterprises to improve their logistics performance level and benefits.

#### **Conflicts of Interest Disclosure Statement**

The authors declare this research is not funded by any organization related to tobacco production.

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